



05 29 2024

THE STRENGTH OF EDILTECO: 12 YEARS OF EVOLUTION AND DEVELOPMENT

Before May 20th and 29th, 2012, we worked in a beautiful facility surrounded by lush palm trees, marigolds, and lavender flowers. Our resilience.

The earthquake

Then, on the night of May 20th, a strong 5.9-magnitude tremor woke us abruptly at 4:03 am.

From that day, everything changed, and nothing would ever be the same again.

The next day, Monday, May 21st, we all gathered at the company, or rather, outside the company because the damage was significant. That morning, our faces were pale, frightened, and sleepless. Some were lost in thought, others hadn't even combed their hair, and some still couldn't grasp what had happened. Our CEO, Paolo Stabellini, who had immediately returned from abroad to handle the emergency, reassured us: we would start again immediately; we wouldn't stop. And that was exactly what we needed to hear.

In a temporary setup, inside a construction container, we resumed work. On the morning of May 29th, we were all there when, around 9.00 am, another strong quake struck. This one was even more

devastating: some were crying, others stood still, lost in thought, while others tried to make phone calls even though all lines were down. Helicopters flew overhead, and we saw clouds of dust from collapsed structures nearby.

Shortly afterward, we set up a tensile structure where we all worked together until an adjacent prefabricated building was completed, allowing us to move there. Subsequently, we relocated to what had been designed as our Research & Development lab, built in record time and reorganized as a work site. In just a few months, we moved three times. We never thought of stopping. The strength of Edilteco was unique and vigorous.

Our resilience

We are proud of ourselves and our tenacity, a value fostered in us by Edilteco's leadership. It has made us strong and resilient. Today, we are even better. Soon, we will inaugurate our new headquarters with bright, welcoming offices equipped with every comfort. We will have green spaces, terraces, recreational areas, and meeting rooms. There will be a fantastic view of our countryside and even our very own copse! An abandoned green area near the earthquake-devastated buildings will be rehabilitated.

12 years of relentless growth

Over these 12 years, we've seen new faces join our historic team. Some colleagues retired, others started their careers with us. Still, others joined the team through the 'Rediscovered Talent' project promoted by the Futuro Association, aimed at reintegrating people over 45 into the workforce. Over these years, shared experiences have deeply united us. We work towards a common goal, enjoy ourselves, and are happy. We are grateful to Edilteco for its constant determination, which has become our strength. Together, we move towards the same goal.

Since 2012, we have tirelessly worked to improve and innovate. We have never stopped studying and researching new solutions, and this constant commitment has led us to extraordinary achievements. During this period, we have significantly grown, expanding through major acquisitions and strategic partnerships that have made us even stronger and more competitive in the market.

Here are some of our key achievements:

- **2014:** Establishment of Esb srl – a partnership for producing lightweight, thermally insulating construction blocks.
- **2020:** Edilteco Canada, Edilteco Sud, and Edilteco Prefa were established, along with the incorporation of the ROSACOMETTA brand into ESB.
- **2021:** Launch of Edilteco Green, a line of products based on recycled EPS. Edilteco publishes its first voluntary Group Sustainability Report.
- **2022:** We became the sole distributors of Carbon Cure technology for Italy, France, Belgium, the Netherlands, Luxembourg, and Malta. This production technology incorporates CO2 into cement mixtures, helping reduce atmospheric carbon excess.
- **2024:** Presentation of the Good Practice Code for subfloors, which we promoted within Conpaviper.

Thanks to continuous R&D efforts, we have expanded our range with 5 new product lines and 25 new items:

Sustainable Politerm R and Politerm Wall R made from recycled EPS for thermal insulation, Gum Gum Spray and Sonophone for acoustic insulation, Avikote AV 650 for fire protection, the thermo-insulating plasters Isolteco Light 110 and Isolteco 150, Geco Plaster, Geco Additive, Geco Antisalt for restoration and dehumidification, prefabricated cladding panels Ecap Wool and Ecap Nano, virgin thermal insulation panels Edil-Therm Pir-Alu, Pir-Premium, Pir-Top, Pir-Vello, thermal insulation premixes Kronos Schnellestrich, Kronos Autoliv, Kronos Autoliv 5-30, Isolcap Light 110, La Chape XXs, Ariete 250 F, Ariete 825 CE, the adhesion promoter Edilkronos Universal, and the thermal mortar Malta Block.

Our market has also experienced significant growth, now serving 61 countries worldwide.

We are currently drafting our fourth sustainability report, a milestone we are extremely proud of.

This report not only reflects the achievements and progress we have made so far but also represents our ongoing commitment to a more sustainable, innovative future shared with our local community.

We are proud of the milestones we have achieved and look forward to future challenges and opportunities with optimism. With the same determination and passion, we know we can continue to innovate and grow, confidently carrying forward our mission:

"To improve the thermal and acoustic insulation, restoration, and fire protection of buildings while reducing energy consumption, ensuring we uphold our standards and values."